



NEWSLINE

*An Official Publication of the Tennessee Auctioneer Commission
Tennessee Department of Commerce and Insurance*

Chairman's Report

by Howard Phillips

The Holiday Season is in full swing. I would like to take this opportunity to wish everyone a wonderful Holiday Season and a prosperous 2003.

I want to thank the members of the Tennessee Auctioneer Commission for electing me Chairman of the TAC for a full term for 2003. I will continue to devote my time and efforts to treat all of the licensees in this state fairly. Your TAC board is now comprised of Commissioner Charles Woodard (Dickson), Commissioner Jim Brock (Consumer Member, McMinnville), Commissioner Jay Whirley (Selmer), and Commissioner Terri Walker (Memphis). All of these members give their time for the benefit of the auction licensees in Tennessee.

I would also like to thank our staff for the wonderful job they do on behalf of the licensees of this state. Our staff is comprised of Lynn McGill (Administrative Director), Kathy McBroom (Administrative Assistant), Sandy Cooper (License Technician), and Dennis Hodges (Investigator).

The TAC would like to welcome our new staff attorney Mr. Wayne Pugh to our board. Mr. Pugh has a significant amount of experience to bring to the Commission. He is already making contributions to the operation of the TAC.

TAC Investigator Mr. Dennis Hodges has been performing audits on auction firms selected on a random basis. His audits have revealed the following:

- ☐ Signs not properly displayed.
- ☐ Contracts signed by apprentice auctioneers not signed by an auctioneer.
- ☐ Contracts not signed by an auctioneer who is a member of the firm.
- ☐ Incomplete closing statements.
- ☐ License not properly displayed.

I ask every firm owner to review his/her files, signs, and licenses as we begin the new year and make sure things are in order.

The Board approved a reciprocal agreement with the State of Massachusetts. This is the first agreement we have had with that state.



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March Seminar

COMMISSION MEMBERS AND STAFF

Howard Phillips, Chairman

Term 11/30/00 - 8/31/03

Terri Walker, Board Member

Term 9/1/02 - 8/31/05

Jay Whirley, Board Member

Term 9/1/01 - 8/31/04

Charles Woodard, Board Member

Term 9/1/01 - 8/31/04

James Brock, Consumer Member

Term 9/1/01 - 8/31/04

Lynn McGill, Administrative Director

lmcgill@mail.state.tn.us

Kathy McBroom, Administrative Assistant

kmcbbroom@mail.state.tn.us

Sandra Cooper, License Technician

scooper@mail.state.tn.us

Dennis Hodges, Investigator

dhodges@mail.state.tn.us

website: www.state.tn.us/commerce/auction

MISSION STATEMENT:

The mission of the Tennessee Auctioneer Commission is to protect the public and licensees by monitoring the auctioneer profession through licensure and regulation.

Vision:

To remain a premier regulatory board operating at maximum efficiency, providing exemplary consumer protection and enhanced quality improvement for licensees while recognizing that these are changing times and that the nature of professional services must change accordingly and so should we as regulators.

Continuing Education Providers Approved by the TAC

The following lists providers for auctioneer continuing education which have been approved by the Tennessee Auctioneer Commission. This list is also published with addresses and phone numbers on the TAC's website located at www.state.tn.us/commerce/auction under "Continuing Education Providers."

Alabama Auctioneers Association
Alabama State Board of Auctioneers
American Career Training
American Society of Auctioneers
A-Pass Weikel Institute of Educational Training
Arkansas Auctioneers Licensing Board
Auction Marketing Institute
Auctioneer Licensing Board
Brock Auction Co. Inc.
Center for Real Estate Education and Research
Certified Appraisers Guild of America
Continental Auction School
Department of Prof. & Occupational Regulations
Evans Education Center
Florida Auctioneer Academy Inc.
Georgia Auctioneer Association Inc.
GPM Management Corporation
Illinois Office of Banks & Real Estate
Indiana Auctioneers Association
Indiana Auctioneer Commission
Indiana College of Auctioneering

Indiana College of Auctioneers
Industrial Auctioneer Association Inc.
Kentucky Board of Auctioneers
Kentucky Real Estate Education Foundation
Key Trend
Louisiana Auctioneer Licensing
Mendenhall School of Auctioneering
Michigan State Auctioneers Association
Midway Auction School
Mississippi Auctioneers Commission
Missouri Auction School
Nashville Auction School, LLC
National Auctioneer Association
North Georgia School of Auctioneering
Ohio Auctioneers Association
Ohio Department of Commerce
Oklahoma Cattlemen's Association
Pennsylvania Auctioneers Association
Ray Clift
Reppart School of Auctioneering
Resource Education LLC.

Shoals School of Business Inc.
Society of Professional Auctioneering
Southeastern School of Auctioneering
South Carolina Auctioneer Commission
State Board of Auctioneer Commission
of PA (Department of State, Bureau of
Prof. Occ. Affairs)
State of Wisconsin Department of
Regulation & Licensing
Tennessee Auctioneer Association
Tennessee Auctioneer Commission
Tennessee Real Estate Education
Systems
Texas Auctioneers Association
Texas Department of Licensing &
Regulations
The Real Estate School Inc.
University of Evansville Center for
Continuing Education
Ward Elliott Institute of Real Estate
World Wide College of Auctioneering Inc.

TENNESSEE AUCTIONEERS ASI Candidate Satisfaction Exit Survey June 1 - September, 2002

		Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Total	Satisfaction Index
Reservation Process	Count	14	16	3	3	0	36	
	% of Respondents	38.89%	44.44%	8.33%	8.33%	0.00%	100.00%	91.67%
Test Center Easy to Locate	Count	17	18	3	1	0	39	
	% of Respondents	43.59%	46.15%	7.69%	2.56%	0.00%	100.00%	97.44%
Test Center Conducive to Testing	Count	25	14	0	0	0	39	
	% of Respondents	64.10%	35.90%	0.00%	0.00%	0.00%	100.00%	100.00%
Test Center Personnel	Count	20	18	1	0	0	39	
	% of Respondents	51.28%	46.15%	2.56%	0.00%	0.00%	100.00%	100.00%
Test Center Registration Process	Count	21	14	3	0	1	39	
	% of Respondents	53.85%	35.90%	7.69%	0.00%	2.56%	100.00%	97.44%
Testing System Ease of Use	Count	19	16	2	2	0	39	
	% of Respondents	48.72%	41.03%	5.13%	5.13%	0.00%	100.00%	94.87%
Testing System Operation	Count	22	11	2	1	1	37	
	% of Respondents	59.46%	29.73%	5.41%	2.70%	2.70%	100.00%	94.59%
Overall Satisfaction with the Testing Process	Count	18	17	3	1	0	39	
	% of Respondents	46.15%	43.59%	7.69%	2.56%	0.00%	100.00%	97.44%

Just Not Sure?

When attending continuing education courses, it is the course provider's responsibility to report your credit to the TAC. To check your continuing education status, you can go to the TAC website (www.state.tn.us/commerce/auction) and click on "CE Member Report" to see a list of licensees and posted continuing education hours.

If you know you have attended a course but do not see your continuing education hours listed, you should contact your course provider. All providers have 20 days from the date of the course to report continuing education to the Tennessee Auctioneer Commission.

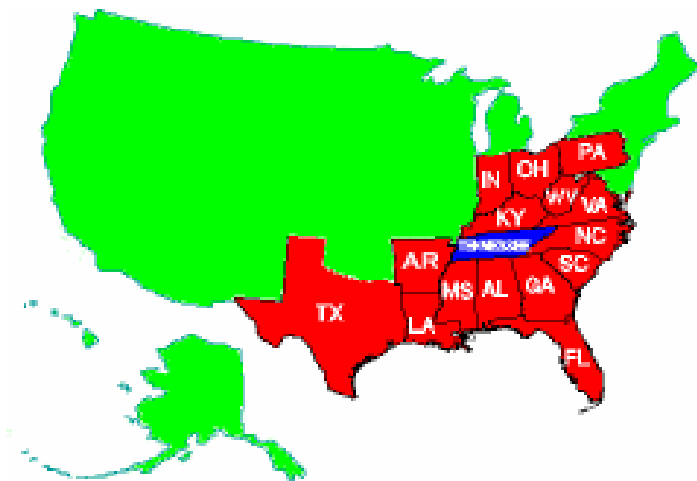
Disciplinary Corner

by Dennis Hodges

Name	Amount Paid	Action Taken	Nature of Offense
Action Auction (Robert S. Stanfield)	\$500 - reduced to \$100 by the Board	Agreed Citation	Improper Advertisement
George Hamilton, Jr. Auction Company	\$100	Agreed Citation	Improper Advertisement
Sims Realty, Auctioneers, Inc.	\$500 - reduced to \$100 by the Board	Agreed Citation	Improper Advertisement
Ron Gregory Rlty & Auction, Inc. (Cecil E. Reed)	\$300 - reduced to \$100 by the Board	Agreed Citation	Improper Advertisement
Jerry & Ruth Hutson (Town & County Rlty)	\$500	Consent Order	Unlicensed Advertisement
Feller Brown Rlty & Auction Co. (E. Dewight O'Neal)	\$500	Agreed Citation	Improper Advertisement

Reciprocal States

Tennessee now reciprocates with 16 states, including Alabama, Arkansas, Florida, Georgia, Indiana, Kentucky, Louisiana, Massachusetts (see note below), Mississippi, North Carolina, South Carolina, Ohio, Pennsylvania, Texas, Virginia and West Virginia.



At the December 9th meeting of the Tennessee Auctioneer Commission, the Board approved an agreement to reciprocate with the State of Massachusetts. This agreement is in the process of being formalized. (See page 1.)

New Staff Attorney

The Commission would like to welcome Wayne Pugh as our new staff attorney. Wayne graduated from the University of Tennessee in 1980 and received his law degree from the Nashville School of Law in 1986.

Wayne brings much experience to our board as he was an in-house Counsel for ADT Automotive, an automobile auction company, for twelve years. Prior to ADT, he was engaged in private practice.

In addition to his duties as the legal counsel for the TAC, Mr. Pugh is counsel for four other boards. The counsel provides opinions with regard to complaints and maintains complaint files. He also provides legal opinions requested by the Tennessee Auctioneer Commission with regard to auction issues.



Continuing Education Seminar March 24, 2003 Montgomery Bell State Park

The next scheduled TAC-sponsored seminar will be held on Monday, March 24, 2003 at the Montgomery Bell State Park in Burns, Tennessee. Pre-registration is not required.

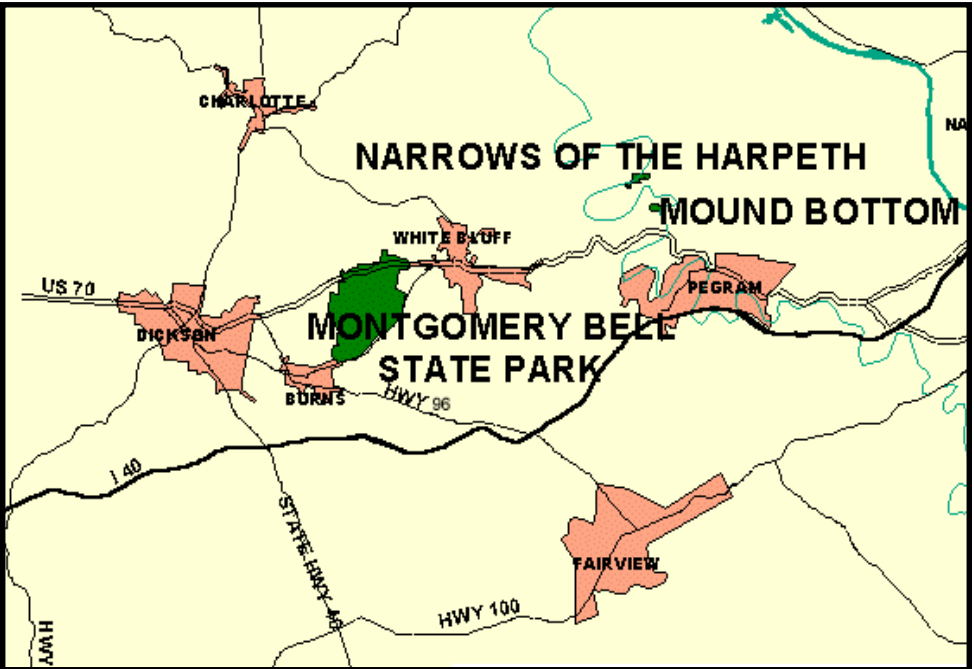
Topic: "To Be Announced" Check website:
(www.state.tn.us/commerce/auction)
Location: Montgomery Bell State Park
Burns, TN
Time: 8:00 a.m. - 2:00 p.m. (no lunchbreak)
Hours: Six (6) hours auctioneer
continuing education credit
Hotel Info: Lodging rate: \$73 + tax
Phone: 615-797-3101
1-866-TENN PKS

Directions:

From Nashville (Hwy. 70): Take Highway 70 West to White Bluff. Park entrance is on the left, approximately 2 miles west of White Bluff.

I-40 West from Nashville, to Exit 182 (Fairview/Dickson Hwy. 96 Exit). Turn left (West) onto Highway 96. Stay on Highway 96 until it deadends at Highway 70. Turn right (East) on Highway 70, off-ramp provided. Stay on Highway 70 approximately 3 miles. Park entrance is on the right.

I-40 East From Memphis: Take I-40 East to Exit 182 (Fairview/Franklin Hwy. 96 Exit). Turn right (West) onto Highway 96. Stay on Highway 96 until it deadends at Highway 70. Turn right (East) on Highway 70, off-ramp provided. Stay on Highway 70 approximately 3 miles. Park entrance is on the right.



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"The Tennessee Department of Commerce and Insurance is committed to principals of equal opportunity, equal access, and affirmative action." Contact the EEO Coordinator or ADA Coordinator (615) 741-2177 (TDD).

STATE OF TENNESSEE
DEPARTMENT OF COMMERCE & INSURANCE
TENNESSEE AUCTIONEER COMMISSION
500 JAMES ROBERTSON PARKWAY
DAVY CROCKETT TOWER, 6TH FLOOR
NASHVILLE, TENNESSEE 37243-1152
615-741-3236 615-741-1245 (Fax)
www.state.tn.us/commerce/auction